

## Transition rules for postponed cases: Secure Lifetime GUL 3, Platinum Choice VUL 2

*Updated June 5, 2020 to include rules for 1035 exchanges.*

Following the recently announced premium increase taking effect May 30, 2020, for **Secure Lifetime GUL 3** and **Platinum Choice VUL 2**, we want to make you aware of transition rules for cases that may have been postponed due to the factors listed to the right. These factors are part of our temporary COVID-19 underwriting guidelines announced in April.

For all cases including those that may be paused or postponed, in order to retain the old product and rates, all requirements must be received by the dates noted and the policy must be placed in force no later than October 31, 2020. Otherwise the policy will move to the new rates. Additional rules below:

- **May 29:** Last date to drop a ticket or submit paper application for old product.
- **May 30:** New tickets dropped or paper applications received as of this date will receive new product.
- **June 15:** Last date for AIG to receive an application (in good order) for the old product from a ticket dropped on or before May 29.
- **October 1:** Last date to write out for 1035 exchange funds.
- **October 31:** Last date AIG will place in force an old Secure Lifetime GUL 3 and Platinum Choice VUL 2.
- **October 31:** Last date for funding for 1035 exchanges to be received from the transferring carrier for the old product rates.

**Alternatively for 1035 exchanges:** The insured may pay the minimum initial out-of-pocket premium by October 31 to continue toward issuance of a policy with the older product rates. If this option is taken, any funds subsequently received from the transferring carrier after October 31 will be applied to the policy as a lump-sum payment at the time of receipt. Funds received from the transferring carrier in this scenario will not be applied as initial premium.

Regardless of the date when the temporary COVID-19 underwriting guidelines are lifted, the old product rates will no longer be available to be placed in force beyond October 31, 2020. Thank you for your business and for your continued patience with these guidelines.

### Case postponement factors under temporary COVID-19 standards

- **Diagnosis or Known Exposure:** Proposed insured was diagnosed with, or had known exposure to, COVID-19.
- **Age/Rating Band Factors:**
  - Proposed insured is aged 70+.
  - Proposed insured is aged 60-69, and case is rated inclusive of all medical flat extras.
  - Proposed insured is aged 50-59, and case is assessed greater than Table B inclusive of all medical flat extras.
  - Proposed insured is aged <50 and case is assessed greater than Table D and/or inclusive of all medical flat extras.
- **Co-morbidities:** Proposed insured has a condition that, in general, makes a person more susceptible to COVID-19 and its more severe health impacts, including but not limited to coronary artery disease, metabolic disorders, respiratory impairments and underlying malignancies.

### Additional resources

- [Bulletin 20-039:](#) COVID-19 Underwriting Guidelines (April 8)
- [Bulletin 20-037-LB:](#) Secure Lifetime GUL Premium Increase
- [Bulletin 20-041-LB:](#) Platinum Choice VUL 2 Premium Increase