



# Training Playbook

Product Training at your fingertips and on your schedule!

## Term

- [Select-a-Term](#)

## Universal Life:

- [Asset Protector](#) – Chronic Illness and Longevity riders
- [Secure Lifetime GUL 3](#) – Guaranteed Death Benefit
- [Secure Lifetime GUL 3 \(New York\)](#)

## Index Universal Life:

- [Non-Medical Underwriting](#)
- [Understanding IUL](#)
- [Understanding IUL Policy Loans](#)
- [AG 49 Training](#)
- [Max Accumulator+](#) – Cash value accumulation IUL
- [Max Accumulator+ \(New York\)](#)
- [Value+ Protector](#) – Death benefit protection IUL
- [Value+ Protector \(New York\)](#)
- [Protection Extend IUL \(Term Conversion Product\)](#)
- [Protection Extend IUL \(New York\)](#)

## Accelerated Benefit Riders:

- [Accelerated Access Solution](#) – Chronic Illness rider
- [Accelerated Access Solution](#) – (CA Only)
- [Accelerated Access Solution](#) - (New York)
- [Understanding Accelerated Benefit Riders](#)

## Concepts:

- [Basics of Life Insurance](#)
- [Estate Planning 101](#)
- [Income, Guarantees, or Both?](#)
- [Power of 10-10-10 Presentation](#)  
Notes included

## [Webinar Wednesdays](#)

Check out our [morning and afternoon sessions](#) each Wednesday on sales ideas and product insights!

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