



Training Playbook

Product Training at your fingertips and on your schedule!

Term

- [Select-a-Term](#)

Universal Life:

- [Asset Protector](#) – Chronic Illness and Longevity riders
- [Secure Lifetime GUL 3](#) – Guaranteed Death Benefit
- [Secure Lifetime GUL 3 \(New York\)](#)

Index Universal Life:

- [Non-Medical Underwriting](#)
- [Understanding IUL](#)
- [Understanding IUL Policy Loans](#)
- [AG 49 Training](#)
- [Max Accumulator+](#) – Cash value accumulation IUL
- [Max Accumulator+ \(New York\)](#)
- [Value+ Protector](#) – Death benefit protection IUL
- [Value+ Protector \(New York\)](#)
- [Protection Extend IUL \(Term Conversion Product\)](#)
- [Protection Extend IUL \(New York\)](#)

Accelerated Benefit Riders:

- [Accelerated Access Solution](#) – Chronic Illness rider
- [Accelerated Access Solution](#) – (CA Only)
- [Accelerated Access Solution](#) - (New York)
- [Understanding Accelerated Benefit Riders](#)

Concepts:

- [Basics of Life Insurance](#)
- [Estate Planning 101](#)
- [Income, Guarantees, or Both?](#)
- [Power of 10-10-10 Presentation](#)
Notes included

[Webinar Wednesdays](#)

Check out our [morning and afternoon sessions](#) each Wednesday on sales ideas and product insights!

[WATCH WEBINARS](#)

InsMark Playbook

Turn illustrations into powerful, consumer-friendly presentations

[DOWNLOAD NOW](#)

[Forms Depot Training Video](#)

Watch and learn how to view, download and order [materials](#)

[WATCH VIDEO](#)

PLEASE NOTE: INTERNET ACCESS IS REQUIRED TO OPEN LINKS.

Policies issued by American General Life Insurance Company (AGL) except in New York, where issued by The United States Life Insurance Company in the City of New York (US Life). Issuing companies AGL and US Life are responsible for financial obligations of insurance products and are members of American International Group, Inc. (AIG). Products may not be available in all states and product features may vary by state. Guarantees are backed by the claims-paying ability of the issuing insurance company. © 2020 AIG. All rights reserved.

FOR FINANCIAL PROFESSIONAL USE ONLY - NOT FOR PUBLIC DISTRIBUTION.

AGLC107335 REV0420

[Return to Master Playbook](#)