



New Business Playbook

AIG PARTNERS GROUP



The faster a case can be reviewed, the faster it can be issued and paid!



Paramed Resources

- ▷ Paramed Tips for a Faster Review
- ▷ Preferred Vendors
- ▷ Submitting Other Companies' Exams



Submitting the Case

- ▷ Case Submission Checklist
- ▷ Application Part A Checklist
- ▷ Where to Submit Business



Client Preparation Guides

- ▷ Preparing For Your Life Insurance Exam
- ▷ Preparing For Your Telephone Interview
(Useful for non-medical cases)
- ▷ Preparing For Your Telephone Interview and Life Insurance Exam
(Useful for ticket submissions)



Additional Tips and Resources

- ▷ Initial Premium Guide
- ▷ Matching State Forms is Key
- ▷ Illustrations & Quotations Guide
- ▷ Replacement Coverage and Forms Guide
- ▷ 1035 Exchange Guide
- ▷ ePolicy Delivery Producer Guide
- ▷ iGO eSignature Producer Guide
- ▷ Pending Business Tips



Related Playbooks

- ▷ QoL Underwriting Playbook
- ▷ QoL Master Playbook

To get your case off to the best possible start:

- Submit the paramedical exam (Paramed Part B) **with** the Part A Application to ensure the fastest underwriting review.
- Make sure **key data is accounted for** on the Application Part A. See our Application Part A Checklist for details.
- State forms **must match** the Application Part A state.

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