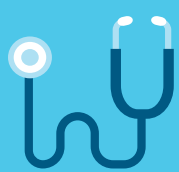


Help Producers Better Understand the Differences Between LTC and CI Riders

Enable them to guide clients through the options available to help with the potential financial strain of a chronic illness.

How Will Your Clients Pay for Long-Term Illness Care?



7 in 10
people

who are age 65
will need **chronic
illness care**
later in life.

Centers for Medicare &
Medicaid Services
11/14/2014



Medicare
pays \$0

for **long-term care**
services beyond
100 days

Centers for Medicare & Medicaid
Services, "Medicare coverage
of Skilled Nursing Facility Care"
03/20/15



\$43,200

**Assisted
Living Facility**
2015 Annual
Median Cost

Genworth 2015 Cost of Care
Survey, Home Care Providers,
Adult Day Health Care Facilities,
Assisted Living Facilities and
Nursing Homes; 03/20/15

How to Get Started



1. **Visit the web:** Leverage **LTC vs CI** resources and information available to develop your training program.



2. **Email producers:** Provide training resources to become more familiar with the differences between LTC and CI solutions as well and product solutions that fit your client's needs: **Download email.**



3. **Contact your American General Life Representative:** Set up a training webinar today with one of our experts to explore the differences between LTC and CI.



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California residents should be provided the "California Resident Supplemental Information" flyer on the Accelerated Access Solution (AGLC110145).

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