







Increase your AUM and protect your clients' assets from potential healthcare expenses with a powerful life insurance solution that offers our Agile Underwriting+ (AU+). Now, that's a win/win situation.

When clients are diagnosed with a qualifying condition, life insurance with a chronic illness rider provides access to cash while they are living. Value+ Protector II includes an optional chronic illness rider and AU+:

- No labs, APS's, Para-meds, or physical exams
- Fewer requirements to gather for easy processing¹
- Fast and convenient online application processing

Check out the resources

- Chronic Illness and AU+ sales concept
- AU+ Speed to Issue





"Agile Underwriting+" or "AU+" as described in this email, refers to a streamlined underwriting process that provides a path to policy approval that may not require an in-person paramedical examination.

 Our underwriting team renders a decision based on the submitted applications, declarations of Part A and B, supplementary forms, and results of various database searches. Note that Table A and B are included in the standard rate class. Post-issue reviews will be completed by our Underwriting team and any lack of material disclosure may result in policy rescission.

An Accelerated Death Benefit Rider (ABR) is not a replacement for Long Term Care Insurance (LTCI). It is a life insurance benefit that gives you the option to accelerate some of the death benefit in the event the insured meets the criteria for a qualifying event described in the policy. This ABR pays proceeds that are intended t b o qualify for favorable tax treatment under section 101(g) of the Internal Revenue Code. The federal, state, or local tax consequences resulting from payment of an ABR will depend on the specific facts and circumstances, and consequently advice and guidance should be obtained from a personal tax advisor prior to the receipt of any payments. ABR payments may affect eligibility for, or amounts of, Medicaid or other benefits provided by federal, state, or local government. Death benefits and policy values, such as cash values, premium payments and cost of insurance charges if applicable, will be reduced if an ABR payment is made. ABR payments may be limited by the contract or by outstanding policy loans.

For more information about ABR's please visit RetireStronger.com

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